Advances in Gene Therapy, Sustainability of the U.S. Blood Supply, and Hot Topics in Blood Donation Highlight SMT Forum

The Scientific, Medical, and Technical Forum at the ABC 56th Annual Meeting in Scottsdale, Ariz. kicked off with a glimpse into advances in gene therapy and the considerations for blood centers lead by Sandhya Panch, MD, MPH, medical director of the National Institutes of Health Clinical Center, Cell Processing Section. Dr. Panch explained that currently 132 gene therapies exist and continue to be tested in (mainly) preclinical studies. Gene editing (e.g. with the CRISPR-Cas 9 family of methods) continues to show promise with new advances as a therapeutic treatment for some hematologic diseases. She pointed out that with such advancements, blood centers could potentially serve as decentralized manufacturing facilities for cell and gene therapies.

Jay Menitove, MD, formerly CEO and Medical Director at ABC member Community Blood Center of Greater Kansas City and clinical professor of pathology and laboratory medicine at Kansas University addressed the topic of safety, availability, and sustainability of the U.S. blood supply with the Celso Bianco, MD Lectureship keynote speaker. Dr. Menitove noted the changes in transfusion medicine over the years and their impact on the nation’s blood supply along with the findings of the Rand Report entitled “Toward a Sustainable Blood Supply in the United States: An Analysis of the Current System and Alternatives for the Future.” He discussed the work of the Department of Health and Human Services Advisory Committee on Blood and Tissue Safety and Availability (that he chairs) in conjunction with the Food and Drug Administration’s Blood Products Advisory Committee, and blood community partners to address sustainability and blood safety and the need to work collaboratively on patient-focused solutions involving all stakeholders. As the blood and healthcare industries continue to evolve, a constant has remained in the ability of blood suppliers to provide safe blood that is readily available, which must continue moving forward and may be threatened in the current environment.

Prehospital and Whole Blood Transfusions respectively were presented by James Stubbs, MD and John Holcomb, MD. Dr. Stubbs discussed the Mayo Clinic’s findings on the role of prehospital transfusions in preventing trauma-related deaths through early interventions to address hemorrhage and the potential value of cold-stored whole blood and platelets in this context. Dr. Holcomb explained the benefits of whole blood transfusion practices and how patient outcomes may be improved.

Please Note: The ABC Newsletter will not be published on April 13th. We will resume regular publication on April 20th. Thank you for your continued interest.

(continued on page 2)
using whole blood. He discussed data from the military’s experience and the potential for these interventions to be used with civilian populations. He sees freeze-dried plasma and whole blood transfusions becoming the standard of care resuscitation interventions for bleeding patients. The SMT Forum concluded with a Hot Topics presentation from ABC Chief Medical Officer Louis Katz, MD in which he reviewed and provided updates on several emerging issues including bacterial contamination of platelets, Babesia testing, Zika minipool testing, and donor iron. Afterwards, attendees enjoyed the opportunity to network at a dinner and reception at the Musical Instrument Museum, sponsored by Blood Systems that featured tours to enjoy the sounds of instruments from performances of well-known musicians across the world. The final day of the Annual Meeting included the General Session and Awards of Excellence ceremony. The General Session began with a look at an AdvaMed case study into framing value messaging by DeChane Dorsey, Esq. of AdvaMed and Cynthia Doucet, M.S., M.S.C.I. of Abbott. They discussed AdvaMed’s view on value and how the organization positions and frames value in the context of its messaging to extend beyond cost. Ms. Dorsey and Ms. Doucet explained how this approach could be applicable to the value of blood. Ann Lietz of Versiti presented approaches to value-based partnerships in the changing healthcare landscape. She discussed the importance of evolving the culture of an organization into a value-based mindset and explained how to focus resources to ensure success.

Chris Gresens, MD, division chief medical officer for Blood Centers of the Pacific, BloodSource, Inland Northwest Blood Center, and United Blood Services addressed the importance of diversification and lessons learned from his experiences with the source plasma and fecal microbiota transplant programs instituted at BloodSource. He identified strategies for success and potential pitfalls that could undermine diversification efforts. Dr. Gresens kept things lively by leading the audience in an impromptu sing-a-long. OneBlood’s Nancy Carol, PMP discussed the success of OneBlood in expanding its core blood banking mission. She highlighted the incubator model of the organization and its integration into the organization’s infrastructure for identifying and leveraging existing resources into new business opportunities. The General Session concluded with a panel discussion on emergency planning. Rita Reik, MD of OneBlood, Rob Van Tuyle of Blood Systems, and Susan Rossmann, MD, PhD of Gulf Coast Regional Blood Center shared lessons learned from their respective blood centers’ experiences with Hurricane Irma, the Las Vegas Shooting, California wildfires, and Hurricane Harvey. Each stressed the importance of planning and disaster preparedness for navigating emergency situations and logistical challenges, along with thanking the blood banking community for additional support during those challenging times. Practicing such plans resonated as a common theme throughout the session. Attendees celebrated the close of the meeting by honoring community supporters and nominating blood centers during the Awards of Excellence. Photos are available from the awards program on ABC’s Flickr page.

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the healthcare system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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**Presentations Available from 2018 ABC Annual Meeting**

ABC members can access presentations from the 2018 ABC Annual Meeting on the ABC Member site by using the link below. Please note that some speakers declined to grant access to their slides. Presentations may be downloaded here for the Opening Session, Members Meeting, SMT Forum, and General Session.

(Source: MCN 18-015)

**ABC Announces Human Resources & Training/Development Workshop Scholarship Awardees**

America’s Blood Centers congratulates the 10 recipients from ABC member blood centers who will receive a scholarship to attend the 2018 Human Resources & Training/Development Workshop in Dallas, Texas in May. ABC’s Scholarship Program, made possible by a grant from the Foundation for America’s Blood Centers (FABC), provides scholarships to individuals from ABC member centers to supplement costs for attendance to an ABC Specialty Workshop or Meeting.

Those selected to receive a scholarship for the upcoming workshop are:

<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Facility</th>
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<tr>
<td>Venus Chatman</td>
<td>Training and Development Manager, Rock River Valley Blood Center</td>
</tr>
<tr>
<td>Shawn Entrikin</td>
<td>Vice President, Human Resources, San Diego Blood Bank</td>
</tr>
<tr>
<td>Jessica Ewoldt</td>
<td>Manager, Training, Mississippi Valley Regional Blood Center</td>
</tr>
<tr>
<td>Jennifer Feeney</td>
<td>VP, Human Resources, Mississippi Valley Regional Blood Center</td>
</tr>
<tr>
<td>Valerie Hernandez</td>
<td>Administrative Services/HR Coordinator, Coastal Bend Blood Center</td>
</tr>
<tr>
<td>Lisa Houston</td>
<td>Human Resources Manager, Blood Bank of Delmarva</td>
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<tr>
<td>Terence Johnson</td>
<td>HR Manager, The Blood Connection</td>
</tr>
<tr>
<td>Deborah Owsley</td>
<td>Director, Human Resources, Hoxworth Blood Center</td>
</tr>
<tr>
<td>Becky Randall</td>
<td>Manager, Staff Development, The Blood Connection</td>
</tr>
<tr>
<td>Naikee Yang</td>
<td>Employee Benefits Coordinator, LifeStream</td>
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</tbody>
</table>

Thank you to all of those who applied for this scholarship.

(Source: MCN 18-016)
INSIDE ABC (continued from page 3)

ABC Has Moved

ABC moved on April 1st. Our new mailing address is, 1717 K St., NW, Suite 900, Washington, DC 20006. All telephone numbers will remain the same except the fax line which changed to (202) 899-2621. Please update your records accordingly and contact ABC Member Services with any questions.

Human Resources and Training & Development Workshop Registration

ABC invites all human resources and training and development professionals to register for the 2018 ABC Human Resources and Training & Development Workshop in Dallas, Texas May 8th – 10th at the Fairmont Dallas. Attendees will have the opportunity to discuss industry challenges and trends with their peers and partake in joint sessions that will explore the current state of the blood industry, critical thinking skills, and disaster training/preparedness. Time will also be devoted for separate sessions focusing on hot topics specific to each discipline such as Human Resources as a Business Partner, Intermittent FMLA/ADA/LOA, Training Video Production, and Mobile Learning/Micro-Learning. The schedule can be viewed here. Please contact Leslie Maundy for additional details and sponsorship opportunities.

(Source: MCN 18-011)
RESEARCH IN BRIEF

Trends in perioperative transfusion. A retrospective review of data from the National Surgical Quality Improvement Program in five surgical specialties from 2011–2015 describes trends in red blood cell (RBC) transfusion across selected procedures commonly associated with transfusion. Declines were evident for orthopedics, neurosurgery, and vascular surgery, but not thoracic or gynecologic. In orthopedic procedures selected, transfusion rates fell most dramatically from 22.4 percent to 6.3. The declines were most evident among elective procedures. No increases in myocardial infarction or renal insufficiency were seen across any of the disciplines in association with decreased transfusion. The manuscript concludes “These data suggest that [patient blood management] programs and increasing provider awareness of RBC transfusion risks may be helping to reduce RBC transfusion and improve patient care.” Quality of life indicators were not assessed.


Are we ready for the dirty bomb? The threat(s) from nuclear terrorism is dissected in a special report appearing in the New England Journal of Medicine. This piece, by two hematologists/oncologists, reviews the history of concerns and provides an overview of planning and modeling around reactor incidents, improvised nuclear devices (dirty bombs), dispersion of radionuclides, and nuclear war. The biological effects of ionizing radiation are discussed, as are dose considerations. In a section on medical preparedness, there is brief consideration of the pros and cons of storage of stem cells. Transfusions are considered only in the context of the difficulty in estimating needs if exposure doses are imprecise.

The ABC Newsletter contacted one of the authors, James O. Armitage, MD at the University of Nebraska, for additional information on the implications for transfusion medicine. Dr. Armitage admitted that this had not been a robust topic in planning venues over the last 10 years, and that it represented an area ripe for inquiry. His impression was that the large majority of morbidity from the “dirty bomb” scenario was more likely to be blast injury, and that in the other such acute scenarios that the greater U.S. blood community and donors would respond without great difficulty, as it has traditionally in disaster situations. This might include the need for external blood component support over relatively extended intervals when affected areas were unable to collect blood and patients with marrow aplasia and hypoplasia might need transfusions.


A modeling study explores how best to deploy a moderately effective Zika vaccine. Progress on a vaccine for Zika is proceeding fairly quickly. Thus, how to use such a vaccine most effectively is an important research priority. Since preventing fetal and infant injury, and to a lesser extent adult neurologic injury (e.g. Guillain-Barre Syndrome) following post-natal infections, are the critical elements of interest, the investigators from Yale University and the Walter Reed Army Institute of Research developed models prioritizing protection of females with childbearing potential in the Americas. Their base case presumed vaccine efficacy of 75 percent, and 90 percent vaccine coverage. Immunizing females 9–49 years old (as suggested by the World Health Organization) would reduce prenatal infections by as much as 94 percent. In areas where an outbreak is unlikely during a 10-year interval, targeting younger cohorts (15–29 years old) is the more efficient approach. U.S. specific parameters were not included in the modeling.

RESEARCH IN BRIEF (continued from page 5)

The Global Virome Project. This ambitious attempt to produce a worldwide atlas of the world’s zoonotic viruses was introduced and discussed during an international conference at the end of January. It aims to use state-of-the-art in vitro, epidemiological and informatics tools to characterize pathogens with the potential to be emerging infections “in their ecological contexts”. Data about genome sequences, geographic and host ranges are to be used “to drive the development of prevention efforts against future threats”. The interdisciplinary initiative will leverage the collaboration of disease ecologists, public health practitioners, veterinarians, laboratory scientists and informatics experts to undertake unbiased surveillance for potential zoonoses, even, and especially, in less resourced settings. Viral discovery and all the downstream elements needed to evaluate the risks for emergence of the viruses as and after they are catalogued are critical elements. The resulting database will be open-access and available broadly to stakeholders. Funding is justified by economic analysis of recent emergences. “Furthermore, the project’s open database will catalyze technological advances in risk assessment, diagnostics and countermeasures.” An interface with the transfusion medicine community is not identified as a high priority but the potential to leverage such a data base using donor and recipient repository samples and information is obvious.


BRIEFLY NOTED

The California Attorney General has filed an antitrust lawsuit against Sutter Health, Northern California’s largest health system following a six-year investigation. “We found that Sutter restricted insurance companies from giving consumers more low-cost health plan options that they could choose from,” California Attorney General Xavier Becerra said in a news conference according to The Sacramento Bee. “And we found that Sutter set excessively high out-of-network prices and impeded transparency by restricting publication of provider cost information and rates that consumers could then use to make good choices. The consequences of these practices for Northern California families are and have been real.” He referenced a University of California, Berkley report that presented data of rising healthcare prices in the

(continued on page 7)
BRIEFLY NOTED (continued from page 6)

consolidated Northern California Healthcare market, according to Modern Healthcare. Critics of such consolidation have long suspected that the increasing number of hospital mergers would drive up healthcare costs due to decreased competition and may not always lead to improved quality of care. “It’s time to hold healthcare corporations accountable and bring down illegally inflated healthcare costs that are imposed on California’s families,” stated Mr. Becerra. “We seek to stop Sutter from continuing this illegal conduct.”

(Sources: Modern Healthcare, California attorney general sues Sutter Health over alleged anticompetitive behavior; The Sacramento Bee, Sutter Health unfairly inflates medical costs in Northern California, AG alleges)

The inaugural National Stop the Bleed Day took place on March 31st. The campaign aims to teach bleeding control techniques to individuals. The American College of Surgeons (ACS) and their partners have offered free trainings in conjunction with the “Stop the Bleed” campaign resulting in more than 600 courses being taught as a part of the initiative. “To learn bleeding control techniques will empower the public. In a case of massive bleeding, the person who can help save a life is most often the person who happens to be beside the victim,” said Lenworth M. Jacobs, Jr., MD, MPH, FACS, ACS Regent and Hartford Consensus Chairman. In 2015, the White House helped launch a national public awareness campaign to begin training more individuals to become immediate responders. The “Stop the Bleed” initiative began following the 2012 shooting at Sandy Hook Elementary School.

(Source: LABline News, 3/30/18)
As a major component of the Abbott total solution, the ACCELERATOR a3600 utilizes true open connectivity to create process efficiencies in the blood and plasma service laboratory by automating inefficient manual processes. Elevate your laboratory’s performance to the next level with personalized solutions to eliminate bottlenecks, improve productivity and reduce labor costs. Contact your Abbott representative to learn more about innovative solutions that can transform the health of your blood and plasma supply.

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WORD IN WASHINGTON

The Trump administration intends to place a 25 percent tariff on medical devices and other products from China. According to U.S. Trade Representative Robert Lighthizer in the *New York Times*, “the administration carefully conceived the tariffs using an algorithm that would ‘maximize the impact on China and minimize the impact on U.S. consumers.’” Such tariffs could increase healthcare costs, which have continued to escalate. Earlier this year, the Centers for Medicare and Medicaid Services Office of the Actuary projected health spending to increase annually at a rate of 5.5 percent through the year 2026.


PEOPLE

BloodCenter of Wisconsin’s, part of Versiti, Peter J. Newman, PhD received the Outstanding Investigator Award from the National Institutes of Health’s National Heart, Lung, and Blood Institute. According to a BloodCenter of Wisconsin news release, the award is designed to promote scientific productivity and innovation by providing both long-term support and increased flexibility and will give Dr. Newman and his laboratory team $7 million over seven years to “advance understanding of how proteins on the surface of human blood platelets become unintentional targets of the immune system which can lead to bleeding disorders.” Dr. Newman is the vice president for research and associate director of the BloodCenter of Wisconsin Blood Research Institute (BRI). “This prestigious grant awarded to Dr. Newman, and those we’ve received through the years, are critical to advancing discoveries that will bring new hope to patients,” said Gilbert C. White, MD, executive vice president for Research at the BRI in the news release. “Our innovative research has helped patients around the globe in the area of transfusion medicine, heart disease, stroke, cancer, immunology, and stem cell biology.” Dr. Newman joined BloodCenter of Wisconsin in 1983 and is a graduate of the St. Louis University School of Medicine.

(BloodCenter of Wisconsin News *Release*, 4/5/18)

MEMBER NEWS

Bloodworks Northwest is providing blood products for Airlift Northwest to use onboard their medevac air transports in Alaska as part of a partnership between Harborview Medical Center and Airlift Northwest. A patient in southeast Alaska received a plasma transfusion recently thanks to the service which began March 19th. “Like everything in Southeast, it’s the logistics of getting here,” said Elise Blasco, Juneau base manager for Airlift Northwest. “Getting the fresh tomatoes here is kind of the same as getting the blood here.” Blood and plasma are flown in from Seattle, Wash. twice a week to supply the Airlift Northwest medevac transport with two units of blood and two units of thawed plasma. “As you can imagine, blood products are a tough commodity to come by in Southeast Alaska,” said Richard B. Utarnachitt, MD, the medical director at Airlift Northwest, whose transports could also be used to supply blood products to area hospitals if the need arises. Airlift Northwest is responsible for the medical transport of approximately 3,800 patients annually in Alaska and Washington.

(Source: *Juneau Empire*, *Airlift Northwest now carries blood on board*, 4/4/18)
MEMBER NEWS (continued from page 9)

OneBlood recognized two blood donors that have reached milestone donations. Charles Hamilton hit the 150-gallon mark, while Bill Pooley celebrated accomplishing 100 gallons. “[Bill] is a silent hero. He’s not the most provocative person to give you a speech. He’s just the salt of the earth, down to earth American who wants to make a difference,” said OneBlood’s Dan Eberts to FOX 13 (Tampa, Fla.). Mr. Pooley began donating in 1979 and told FOX 13 that he donates for a simple reason, “just satisfaction of helping my fellow man.” Mr. Hamilton became the 10th donor at OneBlood to attain 150 gallons. He began donating in 1961.

(Sources: FOX 13, ‘Silent hero’ blood donor recognized for 100-gallon mark, 4/2/18; Ocala Star Banner, Ocala blood donor achieves 150 gallon milestone, 3/28/18) ♦

STOPLIGHT®: Status of America’s Blood Centers’ Blood Supply

Total ABC Red Cell Inventory

Percent of Regional Inventory at 2 Days Supply or Less, April 5, 2018

<table>
<thead>
<tr>
<th></th>
<th>East</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
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<tbody>
<tr>
<td>2-Mar</td>
<td>42%</td>
<td>29%</td>
<td>0%</td>
<td>9%</td>
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<tr>
<td>9-Mar</td>
<td>52%</td>
<td>50%</td>
<td>16%</td>
<td>14%</td>
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<tr>
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<td>27%</td>
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<td>46%</td>
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<tr>
<td>5-Apr</td>
<td>9%</td>
<td>27%</td>
<td>14%</td>
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Daily updates are available at: www.AmericasBlood.org

We Welcome Your Letters

The ABC Newsletter welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the ABC Newsletter. Letters are subject to editing for brevity and good taste. Please send letters to the Editor at newsletter@AmericasBlood.org or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.
GLOBAL NEWS

The National Health and Family Planning Commission NHFPC has called for an end to the country’s reciprocal blood donation practices. “Judging from the nationwide good development of voluntary unpaid blood donations, combined with experts’ research and analysis, China is ready to call off family/replacement blood donation,” said the NHFPC to the Beijing News. “Therefore, we have demanded that the whole nation should stop the family/replacement blood donation by the end of March 2018, except for remote areas.” This system began in 1990s after the Chinese government banned monetary remuneration for blood donations and attempted to attract volunteer blood donors by providing them with access to priority blood transfusions should they ever need a transfusion. It also required a friend or family member to act as a replacement donor meeting the blood needs of the particular individual requiring a transfusion. Less than 1 percent of the country’s population donates blood and a black market for selling blood exists due to the reciprocal/replacement system. Hospitals throughout the country were surprised by the quick implementation of the regulation. Officials told The Economist that, “although donors may no longer pledge blood to particular patients, they can still donate to specific hospitals. In the long run, though, they will have to try harder to promote altruistic blood-giving.”

(Sources: The Economist, China bungles changes to its blood donation system, 3/22/18; The Diplomat, Beijing’s blood shortage crisis, 2/15/18)

The James Lind Alliance recently announced the top priorities for blood transfusion and donation research. These results were identified by the collaborative efforts of patients, blood donors, and clinicians at James Lind Alliance (JLA) Priority Setting Partnership final workshop, which is hosted by the National Institute of Health Research in the United Kingdom. The JLA supports priority setting partnerships to specify and prioritize future research for treatment uncertainties. “Although blood donation and blood transfusion are common activities and carry some risks to donors and patients, there remain uncertainties about many areas of practice and which should be the focus of future research, said Mike Murphy, professor of blood transfusion medicine at the University of Oxford and consultant hematologist for NHS Blood and Transplant. The purpose of the PSP in Blood Donation and Blood Transfusion was to involve patients, donors and clinicians in the development of a list of the 10 most important topics for research. This should be of considerable value for both researchers and funding bodies when considering what research should be prioritized in this field.” Blood donor diversity topped the listing of priorities along with appropriate blood use and minimizing wastage. “I found this an exciting, robust and stimulating exercise, with lay participation being positively encouraged, not merely tolerated,” said Graham Donald, a patient representative in attendance. “We decided on a great mix of possible projects that address the questions of patients and careers, donors, and clinicians. Better still, some ideas are really specific whilst others are more general and strategic. So I hope a wide range of researchers will want to get their teeth into them.”

(Source: James Lind Alliance News Release, 3/23/18) ✶

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The calendar of events includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!
CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published in the last issue of each month) are welcome. Send information to Leslie Maundy by e-mail (lmaundy@americasblood.org) or by fax to (202) 393-1282. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)

2018


May 8-10. ABC Human Resources & Training/Development Workshop, America’s Blood Centers, Dallas, Texas. More details available here.

May 9-11. ADRP Conference & Expo., Dallas, Texas. More details available here.


June 2-6. 35th International Congress of the ISBT, Toronto, Canada. More details available here.


Sept. 5-7. 3rd European Conference on Donor Health and Management, Copenhagen, Denmark. More details available here.


Sept. 28. 36th Annual Immunohematology and Blood Transfusion Symposium, Bethesda, MD. More details available here.

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: $139 per placement for ABC Newsletter subscribers and $279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, contact Leslie Maundy at the ABC office. Phone: (202) 654-2917; fax: (202) 393-1282; e-mail: lmaundy@americasblood.org.

POSITIONS

Associate Director, Donor Recruitment. Memorial Blood Centers in St. Paul, Minnesota, is looking for an Associate Director of Donor Recruitment Department. This role will be a leader to our leaders, as it oversees the Donor Recruitment and Contact Center Teams! The role is also responsible for maintaining and growing our donor base. Benefits include: Medical, Dental Vision, PTO/EST, 401K and more! Please click here to apply.

Director, Finance. LifeStream (San Bernardino, CA)
located 60 miles east of Los Angeles and 50 miles west of Palm Springs seeks qualified applicants for its Director, Finance position. This position is responsible for managing the daily activities of the general accounting/finance function. Scope of responsibilities include overseeing the completion of ledger accounts, payroll, A/P, A/R, fixed assets and financial statements; directing and supervising general accounting personnel; evaluating and making appropriate improvements to internal accounting processes ensuring that practices are in line with the overall goals of the organization. Must be familiar with a variety of the field's concepts, practices, and procedures and relies on extensive experience and judgment to plan and accomplish goals. Bachelor’s degree in Accounting preferred or other closely related business degree may be acceptable. A CPA is highly desirable. Minimum ten (10) years combined experience in Public Accounting and or private industry; good understanding of accounting and business systems; prior management/supervisory experience required. Relocation package is available for qualified candidates. This position reports to the Vice President/CFO. LifeStream is an Equal Opportunity Employer, M/F/D/V. LifeStream participates in the Federal government E-verify program to determine employment eligibility. Apply online at https://www.lstream.org/open-positions/.

Clinician Educator Line/Medical Center Line. The Department of Pathology seeks an outstanding new faculty member to join Stanford Blood Center Histocompatibility, Immunogenetics, and Disease Profiling Laboratory at Stanford Medicine, for appointment in the Clinician Educator Line (Clinical Assistant Professor, Clinical Associate Professor, or Clinical Professor), or in the Medical Center Line (MCL) (Assistant Professor, Associate Professor or Professor). The individual will share oversight responsibilities with Directors of the Laboratory including clinical reporting, clinical consultation, research and development, implementation and validation of novel tests, administrative duties, and teaching of clinical residents and fellows. Service responsibilities include reviewing and reporting clinical cases, clinical consultation, methods development, safety, quality assurance, regulatory compliance, and management of personnel and budget. Participation in weekly clinical meetings with transplant services is required. Requirements for the position include an MD or PhD or MD, PhD with demonstrated and recognized experience in human clinical histocompatibility testing and demonstrated expertise in novel test development and/or experience in desensitization programs. Licensure, or eligibility for such licensure, by the State of California as a Histocompatibility Laboratory Director and Board certification at the Diplomate level, or eligibility for such certification, by the American Board of Histocompatibility and Immunogenetics (ABHI) are required. Please see full description at https://stanfordbloodcenter.org/about/sbc-careers/current-job-openings/.

Director, Hospital Services. The Blood Connection (Greenville, SC) seeks qualified applicants for its Director of Hospital Services position in Eastern North Carolina. This position will provide administrative support, technical guidance, and supervision to Hospital Services personnel. Must possess a broad knowledge of procedures routinely performed in the donor-testing laboratory, component processing and distribution and a working knowledge of all procedures performed. The job primarily involves the application of this knowledge through the supervision of staff as well as the performance of analytical related tasks, solution of testing problems, and the continued development of operational skills through daily workload responsibilities. High school diploma or technical or vocational school (four years) plus up to two years of specialty training OR up to two years of college. Associates degree MLT, BSMT (ASCP), or BS/BA in biological science strongly preferred. Licensure/Certification Requirements: ASCP certification required for associate level degree (MLT) Experience Requirements: Two years related supervisory experience, extensive blood banking and transfusion service experience strongly preferred, including three to four years in a technical or laboratory setting. Work experience in a regulated environment (FDA, AABB, CLIA): strongly preferred. Blood center experience preferred. The Blood Connection (TBC) is an Equal Opportunity Employer. EEO/Minority/Female/Disability/Vets. To apply, please go to http://thebloodconnection.org/everify/.

Director, Donor Resources. The Blood Connection (Greenville, SC) seeks qualified applicants for its Director of Donor Resources position in Eastern North Carolina. This position directs the Donor Resources Department in activities related to donor recruitment efforts. This position is responsible for engaging in TBCs visibility and community outreach through various recruiting, public relations and communication efforts. This position will plan and implement effective strategies to recruit and retain and manage sponsor organizations and relationships to achieve established blood collection goals. This position is responsible for managing all staff assigned to the recruitment department to oversee their production and relation efforts. The Director of Donor Resources will represent TBC as a role model that positively reflects the values, ethics and culture of the organization. The position requires the ability to handle difficult situations and ways to arrive at an agreement amongst diverse groups of stakeholders. Bachelor’s degree required. Minimum of three (3) years managerial responsibility in public relations, marketing or sales or five (5) years of technical experience in sales or marketing-related role. The Blood Connection (TBC) is an Equal Opportunity Employer. (continued on page 14)
POSITIONS (continued from page 13)

EEO/Minority/Female/Disability/Vets. To apply please go to http://thebloodconnection.org/everify/.

Director, Donor Services. The Blood Connection (Greenville, SC) seeks qualified applicants for its Director of Donor Services position in Eastern North Carolina. This position provides leadership, administrative guidance and direction to staff of the Donor Services Department. Proficient in: Preparing and monitoring budgets, planning, organizing, leading and controlling departmental operations, goal setting, disciplining, counseling, and communication with patients or donors who have problems. The ability to perform statistical analysis to track and trend pertinent data, oversight of current good manufacturing practices (cGMPs), and current good tissue practices (cGTPs) and the effectiveness and efficiency of the Donor Services department. Experience requirements: Bachelor’s degree required. Four (4) or more years’ experience in blood banking preferred or at least three (3) years in a healthcare management position. Licensure/Certification Requirements: Registered Nurse certification and license. The Blood Connection (TBC) is an Equal Opportunity Employer. EEO/Minority/Female/Disability/Vets. To apply please go to http://thebloodconnection.org/everify/.

Blood Center Professionals. OneBlood is looking for individuals that want to learn, grow and establish a career path. Be part of a team that supports the community and hospitals by executing blood drives at community, promotional, and corporate events. We provide paid training for Donor Services and Recruitment staff. We offer competitive salary, shift differential for weekend schedules (Friday-Sunday), mileage reimbursement, medical benefits, dental, vision and a retirement plan. Position requirements: flexible schedule, morning, afternoon and evening schedules, weekends and holidays, working indoor/outdoors. Supporting Recruitment and Collections department we have available positions as: Donor Services Specialist (Phlebotomists), Blood Donation Recruiter, Senior Sales Associate and Territory Account Representative. In Dade/Broward County, Lantana, Lakeland FL, Orlando and Tampa/St. Pete. Some positions require the use of personal transportation and a valid driver’s license. Interested candidates please apply via our website www.oneblood.org/careers. OneBlood is an equal opportunity employer.

Division Director. Hoxworth Blood Center seeks a Division Director to direct operations of the Components & Distribution, Immunohematology Reference, and Donor Testing laboratories. This individual will streamline workflow, increase efficiency while increasing Hoxworth’s ability to deliver existing and new products and services. Primary responsibilities: Eliminate inefficient processes; Provide weekly order fulfillment, TAT data; Reduce products lost (waste) in manufacturing; Ensure test results are uploaded and product labeling is completed by 8 a.m.; Resource share $650,000 in products end of first year; Increase recovered plasma sold; Support Donor Recruitment, Donor Operations to implement Source Plasma; and Resource share $650,000 in products first year. Requirements: MT (ASCP) SBB Certified or master’s degree in Immunohematology; or bachelor’s degree with seven (7) years of experience; or associates degree with nine (9) years of experience. Degree must be in science. Experience requires at least five years supervision. Apply here. ❖